

CONRAD A. GARVIS

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Program Manager

Project Management	American Recovery & Reinvestment Act	Davis-Bacon Compliance
Corp Leadership Series	Executive Board Briefing	Lean Manufacturing
Contract Negotiation	Strategic Planning and Deployment	Cost Benefit/Gap Analysis

- Innovative corporate leader with extensive management experiences, including program management, technical management, supervisory performance management, customer relationship building, intellectual property, budget management, while meeting or exceeding key performance indicators. Responsible for the execution of a key corporate strategy objective reducing the dependence on a single brand, value proposition or technology with the development of the SENCO Cordless™ that resulted in 1st year revenues of \$14.7 million and co-developed business cases that projected at 10 years a \$275 million strategic business unit. Led the development of the strategic alliance with Techtronic Industries Inc., \$3.5 Billion OEM, in Hong Kong with Cordless™ technology.

EDUCATION

XAVIER UNIVERSITY, Ohio, Master in Business Administration, 2005

PRATT INSTITUTE, New York, Bachelor of Engineering in Mechanical Engineering, 1988

COLLEGE OF AERONAUTICS, New York, Associate Degree in Aeronautic Design Technology 1983

Broad array of management skills with specific experience and training in the following areas:

Business	Technical	Quality
1. Corporate Leadership Series	1. Advanced Construction Estimation	1. Agency and Zoning Compliances
2. Contract Negotiation	2. Design for Manufacturability	2. Design for Six Sigma
3. Cost Benefit Analysis	3. Engineering Design Reviews	3. Kanban Systems
4. Board of Directors Project Analysis	4. Failure Mode Effect Analysis	4. Lean Manufacturing Process
5. Project Management	5. Finite Elements Analysis	5. OSHA 30 Safety Protocol
6. Quality Functional Deployment	6. Patents and Patent Law	6. Quality Improvement Process
7. Voice of the Customer Management	7. Stage-Gate NPD Process	7. Quality Operating Systems
8. Supply-Side Management	8. Turner – Construction Management	8. Tool Supply Production System
9. Strategic Planning and Deployment	9. Xactimate® Claim Estimator	9. Total Quality Management

PROFESSIONAL EXPERIENCE

LABOR READY South East Inc., Port Pierce, FL A TRUEBLUE™ Firm. 2014 - 2015
Construction Subcontractor Services

- Industries span from remodeling construction, manufacturing, hospitality, warehousing, retail support, waste and recycling. Partial clients list include Croom Construction, Costa & Associates, McCulley Marine Services Inc., St. Lucie Medical Center, Republic Services, Harbor Town Marina, Brooks Brothers Group Inc., and Silver Line Plastics Corporation. Full understanding of blueprints to expedite any customer related issues that may arise in building processes. Making safety on the job site comes first, next is a planned set up for the duties of the day and working as a team to accomplish the tasks required as scheduled. Experience in carpenterskill, manufacturing, building codes, quality control, quality checks, and production environment.

Macy's Credit Customer Service, Mason, Ohio

2010 – 2013

Command Desk Bridge Coordinator / MCHD Sales Associate (part Time)

- Provided outstanding customer service to all Macy's customers by demonstrating advanced product knowledge and building quality customer relationships that result in increased sales and repeat business in Macys Credit Home Direct . Build a sales portfolio of \$ 2.5 Mil in sales in 3 years. Core revenues for 2012 exceeded \$125 Million. Directly responsible for service decisions on Macys Global Call Centers, managed by real-time Avaya CMS Supervisor R16, to provide a continuous view into Centre operations. Responsible for generating real-time data reports and performing general technical support for the retail services department serving over 2500 agents. Monitor calls, chats and emails operations with command bridge duties over all call centers for worldwide Macys and Bloomingdales.com that produces daily orders ranging from 35,000 to 50,000.

Global Engineering Enterprise, LLC Mason, Ohio

2009 –2012

Construction Management Services– Executive Director/Owner

- Construction management and engineering consulting firm experienced with broad scope of technology from construction to product development. Specialize in general contracting, master planning, site selection, construction management, demolition, subcontractor management, complete project design and engineering services. Provide complete bidding services or quotes for small business owners and or private clients while committed to the success and increase adoption of sustainable construction practices.

Able Disassembly, LLC Cincinnati, Ohio

2008 – 2009

Construction Management – Project Manager

- Responsible for development of bid proposals, Microsoft project scheduling and resource allocation. Coordinated work progress with Dayton Public School, Montgomery County, and Shook Touchstone LLC and responsible for all construction in progress reports. Coordinate and supervise process from start to final approval. Apply management techniques to the planning and scheduling of construction projects. Research and solve programmatic issues during project duration. Responsible for safety training of all employees and state compliance issues pertaining to wages (Davis-Bacon).

A. Stone Construction Cincinnati, Ohio

2005 - 2008

Construction Management – Project Director

- Collaborate on strategic planning and responsible for day-to-day business operations and building partnerships with key industry while Managing the daily construction process of all projects to assure completion within scheduled guidelines. Identify, select and pre-qualify a sufficient number of qualified general contractors, professional architects and engineering companies to perform services and complete projects planned for the firm.

- Oversee the selection of general contractors and trade contractors to complete specific projects including HVAC, electrical, plumbing, roofing, carpentry and concrete requirements. Travel to new and existing sites for the following: pre-bid meeting, preconstruction meeting, weekly construction meeting, completion punch list and close out construction manager's responsibilities. Developed, communicated and implemented safety rules, policies, procedures and maintained accountability for the safety performance of all employees.

Senco Products Incorporated, Cincinnati, Ohio

1990-2004

Global Products Technology - New Product Development Manager

2000-2004

Research & Development - Project Manager

1996-2000

New Product Development - Senior Project Engineer

1994-1996

- Plan, prioritize and launched the corporate flagship product line, SENCO Cordless™ Nailers and Staplers. Reviewed and summarized technical information for executive briefing, competitive analysis, and strategic communications while reporting directly to Senior Vice President. Responsible for managing annual project budgets up to \$2 Millions and the intellectual property process with Frost Brown & Todd LLC. Responsible for expanding the strategic business unit, SENCO Cordless™ from first product release to full family of tools. Responsible for over \$5 Millions in cost savings.
- Spearhead a global engineering group from idea formations to product launches with 3 project managers, 8 U.S. core-team members, 15 extended team members, 25 TTI engineering resources in China and 250 manufacturing and assembly personnel. Project team skill set included multi-discipline engineers, designers and technicians. Primary responsibilities include oversight and development of all SENCO Cordless™ Nailers and Staplers including the project management, product development process, quality engineering, packaging design, specifications, and manufacturing processes.
- Optimize the utilization of company's technical resources including both "inside" through various vendors or consultants and off shore outsourced contract manufacturing firms. Managerial leader style empowers coaching and mentoring that enables each individual to put unique stamp on corporate directives.
- Co developed the market business plan for SENCO Cordless nailers and staplers product. Manage the marketing research program to determine design configuration and features of products. Lead the OEM selection process to determine the best qualified to manufacturing SENCO product line in China and Taiwan. Facilitated all manufacturing and quality selection processes with direct visits in Asia. Responsible for leading the corporate vision of high quality and continuous process improvement throughout projects by living in mainland China and Hong Kong during product startups and ongoing production.
- Over five years direct experience in developing relationship with firms in Mainland China, Hong Kong, and Taiwan with engineering, manufacturing and quality management personnel. Traveled intensively and lead quality audit to ensure strict adherence to quality requirements.

AT&T Bell Laboratories/ Lucent Technology, Middletown, NJ	MTS	1988-1990
AT&T Bell Laboratories/ Lucent Technology, Holmdel, NJ	STA	1983-1987

- Member of task force formed to investigate alternative physical, electrical, firmware and software architecture to recommend a technical solution to the Functional Product Requirement. Responsible for defining requirements, preparing business cases and designing specifications for next generation hybrid digital system, CASPER. Responsible for design of new System 25 Portable Demonstrator that enabled Account Executives and Sales Managers to demonstrate key features of PBX system at potential customer locations. Designed and developed AC unit for PBX communication systems to incorporate improved power surge protection.

CORPORATE PATENTS

- U.S. Patent 6974061, Control Module For Flywheel Operated Hand Tool
- U.S. Patent 6669072, Flywheel Operated Nailer
- U.S. Patent 6607111, Flywheel Operated Tool
- U.S. Patent D471784, Body for Hand Held Machine Tool
- U.S. Patent D471865, Removable Battery Terminal Connector
- U.S. Patent D472875, Battery Charger
- U.S. Patent D474090, Nailer Machine
- U.S. Patent D483240, Hand Held Nailer
- U.S. Patent D484458, Removable Batter Pack

Excellent Computer Skills in: Microsoft Office (Word, Excel, PowerPoint and Project), Primavera Engineering Software Training: Unigraphics 3D, Pro/Engineer, MSC Patran, MathCAD

SENCO CORDLESS NAILERS™ INNOVATION AWARDS

Editors' Choice Award, presented by Tools of the Trade Magazine for best new tools the industry.
Handy Innovation Award, presented by Handy Magazine, "Truly New and Innovative" Best Products
Editor's Choice Award, presented by ProSales Magazine for Outstanding Innovation and Creativity

SENCO QUALITY AWARDS - Sentinel of Quality Award recipient - SENCOR Presidential Highest Quality Award Honors.

Citizenship: United States of America

[RETURN TO OUR BOARD OF DIRECTORS](#)